

Message Text

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ACTION COME-00

INFO OCT-01 EUR-12 ISO-00 USIE-00 AID-05 CIAE-00 EB-08

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FM AMEMBASSY BUCHAREST

TO SECSTATE WASHDC IMMEDIATE 4962

LIMITED OFFICIAL USE BUCHAREST 6081

E.O. 11652: N/A

TAGS: BEXP, RO

SUBJECT: DRAFT PROPOSED AGENDA FOURTH SESSION JOINT ECONOMIC
COMMISSION

REF: STATE 186153

1. WE LIKE THE CONTEXT OF MUCH OF PROPOSED DRAFT AGENDA CONTAINED IN REFTEL FOR IV SESSION OF JOINT ECONOMIC COMMISSION BUT FEEL ORDER AND EMPHASIS SHOULD BE ALTERED SO AS TO PROVIDE FRAMEWORK MORE SUITABLE FOR IN-DEPTH DISCUSSION OF ISSUES AND PROBLEMS RELATED TO OUR BILATERAL ECONOMIC AND TRADE RELATIONS. IN THIS REGARD, IN PRINCIPLE WE ENDORSE PROPOSAL IN PARAGRAPH 3 OF REFTEL THAT NO AGREED MINUTES FOR THE SESSION BE WRITTEN UP. IN PLACE OF AGREED MINUTES, WE SUGGEST THAT WE PROPOSE TO GO THAT A LISTING OF AGREED FOLLOW-UP COMMITMENTS BE KEPT--IT WAS BASED ON COMMITMENTS CONTAINED IN PREVIOUS AGREED MINUTES THAT GOV HAS PUBLISHED NUMEROUS HELPFUL PUBLICATIONS SUCH AS LISTING OF INDUSTRIAL CENTRALS, GUIDE FOR U.S. BUSINESSMEN DOING BUSINESS IN ROMANIA, ETC.

2. EMBASSY'S PROPOSED DRAFT AGENDA FOLLOWS:

I. DEVELOPMENT OF TRADE RELATIONS

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MFN WAIVER EXTENSION. THE OUTLOOK FOR MULTI-YEAR REVIEW.

A. GIVEN NOT ONLY FACT THAT GOV PUSHING QUESTIONS AND FROM STANDPOINT THAT OUR OWN INTERESTS WILL BE ADVANCED BY MULTI-YEAR REVIEW, COMMISSION SETTING WOULD BE GOOD PLACE TO START THIS DISCUSSION. IN THIS CONTEXT, DURING HIS JULY CONSULTATION IN WASHINGTON, THE AMBASSADOR MADE SOME INITIAL

SOUNDS.

B. GOR HARD CURRENCY AREA TRADE STRATEGY AND ITS IMPLICATIONS
FOR TRADE WITH THE U.S.

C. THE OUTLOOK FOR RESTRUCTURING BILATERAL TRADE (EMPHASIS
WOULD BE ON PRESENT WEAK STRUCTURE OF TRADE, I.E. RELATIVELY
HEAVY DEPENDENCE IN U.S. AGRICULTURAL PRODUCTS, RAW MATERIALS,
AND SEMI-PROCESSED GOODS AND ON ROMANIAN PETROLEUM PRODUCTS AND
GOODS THAT ARE IMPORT SENSITIVE IN THE U.S. MARKET--SUCH LIGHT
INDUSTRY PRODUCTS AS TEXTILES AND FOOTWEAR AND NOW TELEVISION SETS
AND IRON AND STEEL PRODUCTS).

D. U.S. EXPORT LICENSING: POLICY AND PRACTICE

E. FINANCIAL MATTERS

I. EXIMBANK (UPDATE ON NEW EXIMBANK POLICIES)

II. CCC CREDITS (UPDATE ON CCC)

F. ROMANIAN COUNTER-TRADE AND BUY BACK POLICY (AS GOR INCREASES
EMPHASIS ON CIED FOR BILATERALLY BALANCED TRADE, COUNTER-TRADE AND
BUY BACK WILL PLAY AN INCREASINGLY IMPORTANT PART IN FUTURE
CONTRACT NEGOTIATIONS WITH U.S. FIRMS.)

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G. DECREE 223 AND PROPERTY CLAIMS--EFFECT ON TRADE RELATIONS

II. DEVELOPMENT OF COOPERATION ACTIVITIES

A. ROMANIAN CONCEPTS OF COOPERATION

I. LICENSING

II. JOINT VENTURES

III. PROJECTS IN THIRD COUNTRIES (WE FEEL OUR AIM SHOULD
BE TO HAVE EMPHASIS ON THIS SWITCHED TO JOINT ECONOMIC COUNCIL.)

IV. OTHER FEASIBLE FORMS OF COOPERATION

B. POSSIBLE COOPERATION PROJECTS (UNDER THIS HEADING, WE
SUGGEST EMPHASIS BE ON ACTUAL PROJECTS RATHER THAN VAGUE
GENERAL INDUSTRY-WIDE POSSIBILITIES. WE FEEL DISCUSSION OF
SPECIFIC PROJECTS WILL BE OF MORE UTILITY IN PROMOTING PARTICI-
PATION OF US FIRMS IN THESE PROJECTS. WE ENVISION ONE POSSIBLE
ACTION ARISING FROM GOR PRESENTATION TO BE COMMITMENT ON USDOC'S
PART TO MAKE AVAILABLE PROJECT INFORMATION IN PUBLISHED FORM TO

U.S. SUPPLIERS, ASSOCIATIONS, ETC)

I. ENERGY (INCLUDING NUCLEAR COOPERATION)

II. NAVODARI PETROCHEMICAL PROJECT

III. CALARASI STEEL MILL

IV. MOLDOVA-NOUA AND ROSIA POIENI COPPER MINING PROJECTS

V. HEAVY TRUCKS AND
HIGH HORSE POWER AGRICULTURAL
TRACTORS

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VI. COMPUTERS, INTEGRATED CIRCUITS AND OTHER STRATEGICALLY
CONTROLLED AREAS

VII. OTHER FEASIBLE PROJECTS

C. ROLE OF GOVERNMENT-TO-GOVERNMENT WORKING GROUPS

I. ELECTRONICS

III. AGRICULTURE. (IF AGRICULTURAL DATA EXCHANGE
PROBLEMS ARE STILL WITH US I NOVEMBER, COMMISSION SESSION
COULD BE USED AS ANOTHER FORUM FOR RAISING OUR CONCERN ON
GOR'S NON-COMPLIANCE TO AGREED TO SCHEDULE.)

III. BUSINESS FACILITATION

A. EXCHANGE OF ECONOMIC INFORMATION

I. DATA EXCHANGE AND ROMANIAN STATE SECRETS LAW

II. TIMETABLE FOR DATA EXCHANGE. (AIM IS TO ATTEMPT TO OB-
TAIN GOR COMMITMENT TO SUPPLYING US WITH
ECONOMIC DATA--TYPE MENTIONED IN BASKET II, ECONOMIC AND COMMER-
CIAL INFORMATION SECTION OF CSCE FINAL ACT--ON A REGULARLY
SCHEDULED BASIS AS HAS BEEN AGREED TO FOR AGRICULTURAL STATISTICS.)

B. BUCHAREST INTERNATIONAL TRADE CENTER

C. BUSINESS PRACTICES AND FACILITIES

I. ROMANIAN PERSONNEL WORKING FOR FOREIGN FIRMS

II. CONTRACT FULFILLMENT

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III. CONTRACT NEGOTIATIONS

A. NEED FOR INTERIM COMMUNICATIONS

B. AVAILABILITY OF TEMPORARY OFFICES AND PERSONNEL IN
BUCHAREST

D. MULTIPLE-ENTRY VISAS

(IN BUSINESS FACILITATION SECTION, WE SUGGEST ITEM ON
ACCESS TO END USERS BE DELETED UNLESS WE HAVE RECENT
EXAMPLES WHERE THERE HAVE BEEN PROBLEMS AS OTHERWISE GOR
WILL SAY THERE ARE NO PROBLEMS AND ASK FOR SPECIFICS.)

IV. FUTURE ACTIVITIES OF THE COMMISSION.

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